

Request for Proposal

Expert Consultants for Resource Mobilisation

The Coalition for Epidemic Preparedness Innovations (CEPI) is an international coalition of governments, academic, philanthropic, private, public, and intergovernmental institutions whose aim is to prevent outbreaks of emerging infectious diseases from becoming humanitarian crises.

Our mission is to stimulate, finance, and coordinate vaccine development against diseases with epidemic potential. We identify priority threats and act when market forces fail to drive needed development.

CEPI has prioritised funding for vaccines against Middle East Respiratory Syndrome (MERS), Nipah, Lassa, Rift Valley fever, Chikungunya and is also exploring how to help finish the job of developing vaccines against Ebola. Moreover, CEPI works to develop platform technologies that enable rapid vaccine development against known and unknown pathogens.

CEPI operates under the laws of Norway as a non-profit international association and has offices in Oslo (HQ), London, and Washington, DC.

More details about CEPI and our mission can be found on our website: www.cepi.net

Scope of Tender

CEPI's Resource Mobilisation (RM) team is responsible for coordinating internal and external efforts towards achieving CEPI's overarching RM goal - to secure funding commitments of USD 1 billion by 2022 towards investments in vaccines against CEPI's priority pathogens, robust support for the development of rapid response platforms with testing of candidate vaccines through Phase I clinical trials, as well as potential expansion into one or more new areas. The RM team is seeking funding commitments from sovereign countries, foundations, international organisations as well as public and private sector partners.

Moreover, CEPI seeks to broaden its RM approach and deepen its connection with partner countries. This approach will complement the focus on reaching the USD 1 billion and aim to build lasting relationships that will sustain the CEPI mission in the longer term. CEPI's current investor portfolio consists of the following: Bill and Melinda Gates Foundation, Wellcome, Australia, Belgium, Canada, European Commission, Germany, Japan, Norway, and UK.

To support the RM team's activities along with the activities of the wider organisation, we are seeking the consultancy services from experts with experience in the following areas:

- **Strategic Resource Mobilisation Advisors:** Consultants with significant experience in providing strategic advice on Resource Mobilisation at an overarching organisational level to ensure consistency with CEPI's RM Strategy, Business Plan and Programme Document. Provide high level advice and guidance on the implementation of the RM Strategy to secure new investors to CEPI, and to provide input and guidance on how best to secure a successful replenishment process with CEPI's current investors.

- **Resource Mobilisation Experts – Asia and Europe regions:** Experts with strong knowledge of government, public and private sector grant management cycles and funding streams in Asia and Europe that is aligned with CEPI’s mission and mandate. The expert should also have strong knowledge of R&D and vaccine institutes that would be relevant for CEPI to establish working partnerships with the relevant countries to further our work on CEPI’s target diseases – Lassa, MERS-CoV, Nipah, Ebola, Chikungunya and Rift Valley fever. ***We ask that the applicants highlight in their submission which countries in these two regions they have expertise in.***
- **Event and Conference Management Experts:** Experienced experts on events and conference management to actively identify events and conferences for CEPI’s participation and to manage and coordinate speaking slots and attendance for CEPI senior staff. The expert will also be expected to advice on bilateral meetings between CEPI and events/conference participants and facilitate setting up such meetings.

We are seeking to engage with individual consultants, consultants who are established within a partnership, or with consultancy firms who can provide and commit resources for the duration of between 2 months to 3 years.

The consultancy services are expected to blend seamlessly into CEPI’s operations and will report to CEPI’s Director of Resource Mobilisation based in Oslo.

Bidder Qualification

Eligible tender submissions can be accepted from either individual consultants, or by consortia or contract research organisations (partnerships or consultancy firms). To be considered for a contract award under this tender, all tenders must meet the following criteria:

- Experience in Resource Mobilisation or relevant discipline or area with demonstrable technical capabilities and experience.
- Documented capabilities in terms of resource and time management.
- Individual consultants must be able to commit to the priorities and time - requirements of specific projects.
- Consortia, contract research organisations (partnerships or consultancy firms) must have the ability to mobilise resources to satisfy the needs of each project.
- Experience working in matrix, international, and multicultural environments is a must.
- Conduct efficient, productive and diplomatic communication with relevant internal and external stakeholders.
- Professional level of spoken and written English.
- Ability to travel regularly to meetings with CEPI and CEPI’s partners.

Please note that as part of our assessment we may ask tenderers to provide references from clients you have worked with to validate your experience in similar work.

Tentative Time Plan

The following is the expected time scale for the procurement process. However, CEPI reserves the right to change the time schedule at any time.

Request for proposals advertised	2 August 2019
Deadline for submission of written proposal	18 August 2019 (23:59:59 GMT)
Selection process completed	30 August 2019
Contract initiation and agreement	4 September 2019

Tender Instructions

To be considered for a contract award under this request for proposals, please submit the written proposal (not exceeding 5 pages + applicable resumes and annexes) in English.

The proposal must include the following information:

- Clear indication of which areas of work your organisation wants to be considered for;
- Brief background information on the individual, consortia, partnership or firm, including details of previous experience in relevant specialties;
- Documented ability and capacity to perform the work to a high standard, on time, and on budget;
- An indication of the availability of each proposed resource and associated budget, including fee rates for additional services;
- Indication of expected cost / rate for work completed;
- Two examples of similar work undertaken with similar clients (we may ask for relevant contact details should we decide to take up references);
- Completed tender declaration form (appendix A below) and supplier details form (appendix B below)

Deadline for submission is **Midnight (23:59:59 GMT) on the date shown in the time plan above.**

Proposals received after the deadline will not be considered. Costs for the preparation of proposals will not be refunded.

Electronic copies of your proposals should be sent to: tenders@cepi.net in **PDF format**.

Evaluation Criteria

We will assess the proposals against the information presented in the Scope detailed above. The contract will be awarded to the tenderer(s) who: have demonstrated that they can meet the technical capabilities and qualifications detailed in the scope (70%) and provided an economically competitive offer (30%).

Confidentiality

By accepting to take part in this RFP process, your firm agrees to keep in confidence all information imparted to you by CEPI during the period of consultancy, not to disclose it to third parties, and not to use it for any other purpose than for participation in the RFP process.

Cancellation

CEPI reserves the right to change the time plan or cancel the competition without any obligation to cover any cost associated with the tender process.

Duration

The duration of any Framework Agreement awarded under this Request for Proposals will be a maximum of 3 years. Individual call offs (specific projects or elements of work awarded under the terms of the framework agreement) will vary in value and duration according to their content and complexity.

Performance under the Framework Agreement will be evaluated regularly and the option to renew, replace or terminate may be provided based upon that evaluation.

Additional Information

If you have any questions, please contact gan@cepi.net

Appendix A – Tender Declaration Form

Before awarding any contract, and as part of the procurement procedure, CEPI, its Partners, representatives and Awardees will need to ensure that the candidates comply with the Labour, Environmental, Transport and Cargo, standards detailed below and has appropriate Whistleblowing and Duty to Inform policies and procedures in place. Written confirmation in the form of this signed document should be provided to confirm this.

CEPI, its Partners and Awardees reserves the right, even if such confirmation is given, to investigate / audit any of the situations listed if it has reasonable grounds to doubt the contents of such confirmation. This right to audit is applicable for CEPI's supplier/ contractor and its supply chain. For the purpose of the declaration signed below, the term "**the Tenderer**" refers to the following:

Name of Tenderer / Organisation: _____

Registered Office

Address:

Registration Number (as appropriate): _____

ELIGIBILITY

The Tenderer hereby declare that I/we agree(s) to participate in the **procurement procedure** in adherence to the principles stated in CEPI's Procurement Policy and Procedure and are fully aware that any failure to comply could lead to our exclusion from the tender process and to the rejection of our bid.

The Tenderer agrees to carry out our duties to the highest professional standards, with no consideration linked to possibilities for future contracts. **The Tenderer** commits to adhere to CEPI's Procurement principles and minimum standards throughout our commercial and procurement activities and have procedures in place to ensure that respect for these principles and standards is upheld by our staff and contractors.

I/we hereby furthermore declare that **the Tenderer**:

- (a) is not subject to any conflict of interest in the ongoing procurement procedure for this contract and there has not been any misrepresentation in the information supplied along the process;
- (b) is not bankrupt or being wound up or having its affairs administered by the courts. It has not entered into an arrangement with creditors or suspended business activities and is not the subject of proceedings concerning those matters;
- (c) we or persons having powers of representation, decision-making or control over them have not been convicted of an offence concerning their professional conduct by a final judgment;
- (d) has never been proven guilty of any grave professional misconduct;
- (e) has not failed to fulfil their obligations relating to the payment of social security contributions or taxes in accordance with the legal provisions of the country in which they are established, or with those of the country where the contract is to be performed;
- (f) has never been convicted for fraud, corruption, illegal activity, involvement in a criminal organisation or money laundering by a final judgment.
- (g) does not make use of child labour or forced labour and/or practise discrimination, and/or disrespect the right to freedom of association and the right to organise and engage in collective bargaining pursuant to the core conventions of the International Labour Organization (ILO).

I/we agree to hold in trust and confidence any information or documents disclosed to us, discovered by us or prepared by us during the course of the tender and agree that it shall be used only for the purposes of this process and shall not be disclosed to any third party. I/we understand that any unauthorized disclosure by us may render **the Tenderer** liable to legal action.

Signed on behalf of **the Tenderer:** _____

Name (block capitals): _____

Date: _____

LABOUR STANDARDS

Employment is freely chosen.

- a) There is no forced, bonded or involuntary prison labour.
- b) Workers are not required to lodge 'deposits' or their identity papers with the employer and are free to leave their employer after reasonable notice.

Freedom of association and the right to collective bargaining are respected.

- a) All workers have the right to join or form trade unions of their own choosing and to bargain collectively.
- b) Where the right to freedom of association and collective bargaining is restricted under law, the employer facilitates, and does not hinder, the development of parallel means for independent and free association and bargaining.

Working conditions are safe and hygienic.

- a) A safe and hygienic working environment shall be provided. Adequate steps shall be taken to prevent accidents and injury to health arising out of, associated with, or occurring in the course of work.
- b) Access to clean toilet facilities and potable water, and, if appropriate, sanitary facilities for food storage shall be provided.
- c) Accommodation, where provided, shall be clean, safe, and meet the basic needs of the workers.

Child Labour shall not be used.

- a) The International Labor Organization ("ILO") defines "child labour" as work that deprives children of their childhood, their potential and their dignity, and that is harmful to physical and mental development. It refers to work that:
 - Is mentally, physically, socially or morally dangerous and harmful to children; and
 - Interferes with their schooling by depriving them of the opportunity to attend school; obliging them to leave school prematurely; or requiring them to attempt to combine school attendance with excessively long and heavy work.
- b) There shall be no recruitment of children and children under 18 years of age shall not be employed at night or in hazardous conditions, including any work which is likely to jeopardize children's physical, mental or moral health, safety or morals.

Living wages are paid

- a) Wages and benefits paid for a standard working week meet, at a minimum, national legal standards or industry benchmarks, whichever is higher.
- b) In any event wages should always be high enough to meet basic needs and to provide some discretionary income.

Working hours are not excessive

- a) Working hours comply with national laws and benchmark industry standards.
- b) In any event, workers shall not on a regular basis be required to work in excess of 48 hours per week and shall be provided with at least one day off for every 7-day period on average.
- c) Overtime shall be voluntary, shall not exceed 12 hours per week, shall not be demanded on a regular basis and shall always be compensated at a premium rate.

No discrimination is practiced.

There is no discrimination in hiring, compensation, access to training, promotion, termination or retirement based on race, caste, national origin, religion, age, disability, gender, marital status, sexual orientation, union membership or political affiliation.

Regular employment is provided.

To every extent possible work performed must be on the basis of a recognized employment relationship established through national law and practice.

No harsh or inhumane treatment is allowed.

Physical abuse or discipline, the threat of physical abuse, sexual or other harassment and verbal abuse or other forms of intimidation shall be prohibited.

ENVIRONMENTAL STANDARDS

Suppliers should as a minimum comply with all statutory and other legal requirements relating to the environmental impacts of their business and should aim to address at least the following:

Waste Management.

Waste is minimised and items recycled whenever this is practicable. Effective controls of waste in respect of ground, air, and water pollution are adopted. In the case of hazardous materials, emergency response plans are in place.

Packaging and Paper.

Undue and unnecessary use of materials is avoided, and recycled materials used whenever appropriate.

Conservation.

Processes and activities are monitored and modified as necessary to ensure that conservation of scarce resources, including water, flora and fauna and productive land in certain situations.

Energy Use

All production and delivery processes, including the use of heating, ventilation, lighting, IT systems and transportation, are based on the need to maximize efficient energy use and to minimize harmful emissions.

TRANSPORT & CARGO STANDARDS

Any transport services shall be provided by a company which adheres to the highest possible safety and employment standards and which commits to respect human rights and observe international humanitarian law. It is preferred that the company can demonstrate it has an effective ethical policy in place, particularly if the company is a broker or freight-forwarder, to ensure that standards are met. If the supplier of the goods is arranging transport, then the supplier should ensure that transport services also meet these standards.

Where air transport is required, preference shall be given to providers who are not on the EU Safety Ban List and whose aircraft are registered in countries which meet the International Civil Aviation Organization's standards.

The supplier shall not engage the services of a transport provider known to also transport illicit or illegal goods such as narcotics or to transport arms, ammunition or other conflict-sensitive materials to or from territories subject to a UN or EU embargo.

The supplier shall not engage in the sale or transport of arms or conflict-sensitive supplies to governments which systematically violate the human rights of their citizens; or where there is internal armed conflict or major tensions; or where the sale of arms may jeopardize regional peace and security.

AVAILABILITY OF WHISTLEBLOWING CHANNEL

It is everyone's responsibility to ensure that CEPI and its partners remain in compliance with these Principles. You are strongly encouraged to report any intentional or unintentional non-compliance with these Principles to CEPI Governance, Risk and Compliance Manager (GRC.Manager@cepi.net). If you are concerned about retaliation and prefer to report anonymously, you can do so through the implemented Whistleblowing Channels implemented at CEPI. Please see www.cepi.net for further information regarding the Whistleblowing Channel available. Rest assured, CEPI will not tolerate any retaliation against anyone who has reported an actual or suspected violation in good faith.

Appendix B – Supplier Details Form

CEPI completes checks on all suppliers to ensure that we are engaging in accordance with good practice and relevant legislation.

Please can you provide the following information so that we can undertake these checks as soon as possible.

Organisation Name:			
Name of Key Contact:			
Organisation Registration Number:			
Jurisdiction of Registration:			
Date of Registration:		Number of Employees:	
Registered Address:			
Telephone:		Mobile:	
Email address:			
Website:			
Completed by:		Date:	
For office use only:			
Supplier, PE and PAYE Check Comments:			
OK / not OK:		Completed by:	
Signed:		Date:	